

TRANSPORT & LOGISTICS

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Supercharging Regional Connectivity: Catalyzing Transport And Logistics Growth In Africa

The 11th annual Transport Evolution Africa Forum & Expo, Africa's only port, rail, and road meeting place, returns to Durban, South Africa in 2023.

This is THE only annual expo and forum for local, regional, and international public and private stakeholders to meet, who plan, build, invest in, and supply to the development and main-

tenance of Africa's ports, rail, and road infrastructure.

The African transport industry is undergoing a massive evolution. A range of developments will fundamentally change the playing fields, from institutional structural transformation to innovation driven by digitisation and climate change. The Transport Evolution Africa Forum & Expo is well placed to

showcase the latest projects and products and to provide the industry with knowledge, experience, and networking opportunities with a view on current and future outlooks.

With over 100 exhibitors, thousands of visitors, over 400 VIPs, and conference delegates, Transport Evolution Africa is the meeting place for suppliers and buyers from the entire transport and logistics value chain. Facilitating business transactions. Driving investment. Helping to grow the sector in Africa.



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DAF Trucks Play a Starring Role at GNF1



When Fortune Naledi, owner of GNF1, needed new trucks for the logistics arm of her engineering solutions company, she turned to Babcock Africa, the sole importer and distributor of DAF CF and XF trucks across southern Africa since 2010.

While DAF Trucks' fuel efficiency originally piqued her interest, it was Babcock's customer-focused and comprehensive service that clinched the deal. Today, GNF1 has several DAF trucks in its fleet primarily used for coal logistics, and Naledi looks forward to growing her relationship with DAF and Babcock.

"As a relationship-orientated person, when I bought my first DAF truck, I immediately realised that Babcock doesn't just sell equipment," Naledi says. She explains that Babcock took the time to understand her future transportation goals to ensure she purchased the right trucks for her business needs. "They also discussed aftersales service and maintenance plans with me to help me get the best value from my trucks," adds Naledi.

Delivering exceptional value to customers is all in a day's work for Babcock and the business is renowned for its excellent customer interaction and aftersales service that goes well beyond the sales lot. Naledi

says this gives her peace of mind, knowing Babcock is always on hand to quickly resolve breakdowns and carry out maintenance or repairs.

"I don't need to worry about the technical details of my truck if any issues arise. I can simply take it to Babcock and they will carry out the diagnostics and repairs. This takes the pressure off me and allows me to concentrate on my business," comments Naledi. Babcock's total transport solutions are aimed at helping DAF customers keep their running costs as low as possible and the business offers fleet management, predictive forecasting for cash flow preservation and flexible financing options for DAF trucks. This gives customers the best value from their assets for improved productivity and profitability.

As one of the leading heavy-duty truck brands in Europe, DAF Trucks are fast gaining a reputation in southern Africa as a competitive, fuel-efficient truck built for the long haul. Driving the trucks' transport efficiency is their PACCAR engines that provide greater torque at lower revolutions per minute (rpm) for superior fuel efficiency, lower noise levels and reduced CO₂ emissions.

DAF is the first truck manufacturer to

fully utilise new European regulations regarding truck masses and dimensions to deliver unique benefits to customers. The brand received the Truck Innovation award in 2022, thanks to its commitment to the decarbonisation of transportation and mobility. In the same year, DAF was crowned International Truck of the Year in Lyon, France in recognition of its significant contribution to road transport efficiency. As a female business owner, securing the environment for future generations is particularly important to Naledi. "Ensuring our children inherit a sustainable world is one of my top business priorities, so DAF's reduced carbon footprint really attracted me to the brand," she says.

This year GNF1 celebrates a decade of successfully delivering top-tier engineering, construction and consulting services to various businesses in South Africa. Its logistics arm was created two years ago to meet the coal loading and hauling demands of clients in the mining sector. Naledi uses both the CF and XF models, which together meet her short- and long-haul requirements.

Based in Mpumalanga, the 100% black women- and youth-owned company partners with, employs and gives practical training to previously marginalised individuals and is fully committed to the penetration of black entrepreneurs into mainstream economic activity.

Naledi sums up her thoughts on being a woman in a traditionally male-dominated business arena. "Where there's a will there's a way. You need to set your own goals and get on with it. Although my business can be complicated, I simplify it with systems and OEM assistance. This makes Babcock and DAF great to partner with, as they're always willing to help and are just a phone call away."

Frotcom: Get your Fleet Rolling with the Perfect Tires

We know that selecting the right tire can significantly affect your fleet's performance, efficiency, and safety.

As a provider of intelligent vehicle tracking and fleet management solutions, at Frotcom we recognize the challenges of selecting the right tires. With so many types of tires available in the market, it's essential to understand the differences and advantages of each one. Let's start with the tubular tire, designed for high-performance racing.

Its lightweight construction and lower rolling resistance provide optimal speed and agility. However, they require specific wheel rims and are not recommended for everyday use. For warmer months, summer tires are the best option. They offer a firm tread and higher mileage, providing better rolling resistance. On the other hand, winter tires are designed for colder temperatures and slippery roads. With a special silica tread compound, they offer optimal grip and extra sipes that interlock with wintry surfaces. All-season tires, as the name suggests, provide a compromise between summer and winter tires, making them an excellent choice for drivers who want to avoid changing tires twice a year.

Studded tires are an effective solution for driving on ice and packed snow. However, they are only allowed in some countries due to potential road damage. On-road/off-road tires are perfect for vehicles that face mixed on-/off-road use. They have a rough tread optimized for various surfaces, making them a versatile driver option.



Trailer tires marked as Free Rolling Tires (FRT) are specially designed for non-driven or trailing axles. Dual or twin tires, however, are fitted with two tires on each side of the vehicle to distribute the load more effectively. Super Single Tires are another specialist product designed for the rear axles of semi-trailer tractors and trailers. With a wide single tire, they offer lower weight and rolling resistance.

Solid tires are often found on industrial, forklift, and pallet trucks. They offer absolute resistance to punctures and can carry extremely high loads, but they have lower traction and damping. As electric vehicles become popular, tire manufacturers are developing products with higher performance levels to support low energy consumption and

maximum range. iTires, for instance, feature intelligent sensors that constantly record tire pressures and internal temperatures, providing real-time data to drivers.

Frotcom can help you keep your tires in optimal condition and increase your fleet's safety!

Frotcom's Integration with ContiPressureCheck™ (from Continental) allows for automatic monitoring of tire conditions, including pressure and temperature, and alerts drivers and other stakeholders in the organization to correct any issues immediately. With this feature, Frotcom helps reduce operating costs and minimizes the risk of tire failure, ultimately improving the overall performance of your fleet.



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Private sector companies partner to improve road safety in Zambia

A “Private Sector Road Safety Coalition” has been launched in Zambia. Coordinated by the International Road Federation (IRF), this initiative in Zambia builds upon the successful launches of private sector coalitions in Tanzania, Pakistan, and Morocco and is a significant step towards fostering road safety awareness, collaboration, and action among leading private sector companies in each country and region.

Aligned with the recommendations of the Global Plan for the Decade of Action for Road Safety 2021-2030, the initiative is rooted in the belief that road crashes are largely preventable and road safety is a shared responsibility. The UN Decade of Action for Road Safety (2021-2030) has been set up to address the alarming rise in road traffic injuries and fatalities, which have become a pressing public health issue globally. Recognizing the urgent need for coordinated efforts, and thanks to the support of the TotalEnergies Foundation, the Private Sector Road Safety Coalitions take an active role in supporting this global effort by working towards the shared goal

of creating safer roads and saving thousands of lives.

All founding members of the Zambian coalition – BHL Group, CFAO Mobility, Goldstar Freight, Juba Transport, TotalEnergies Marketing Zambia – share a deep conviction that every single life lost on our roads is an intolerable loss, and are committed to collaborating to reduce the number and severity of road crashes. Driven by this unwavering belief, the coalition has embraced a shared set of values and principles, encapsulated in the “Coalition Charter”. This comprehensive document outlines their collective dedication to reducing road fatalities and injuries in Zambia, providing a clear framework for concerted action and collaboration among all stakeholders involved.

“The launch of a Private Sector Road Safety Coalition in Zambia is a significant milestone in the Federation’s global mission to increase safety on roads. By bringing together public and private stakeholders under a shared vision, we can drive tangible change and make roads safer for everyone. This initiative,

aligned with the UN Decade of Action for Road Safety, reflects our unwavering commitment to facilitating action and impact that can save lives and underscores the power of collaboration in achieving lasting results” said, IRF Director General, Susanna Zammataro, at the launch of the coalition.

“TotalEnergies marketing Zambia is proud to have initiated this work with the International Road Federation and delighted to witness the launch of the Private Sector Road Safety Coalition in Zambia. I would like to thank our partner for this initiative, I do not doubt that many other companies will join the Road safety coalition. Through this initiative, we aim to bring together the private sector’s collective strength and expertise to drive positive change.

“

Together, we can build a safer and more sustainable future for Zambia, ensuring that every journey is a safe one.

CAROLINE ROYER



Together, we can build a safer and more sustainable future for Zambia, ensuring that every journey is a safe one” said Caroline Royer, Managing Director at TotalEnergies Marketing Zambia. The Zambia coalition is open to other private sector organizations in Zambia willing to contribute to creating a safer road environment for all. By leveraging the power of collective action, Zambia can play a vital role in the global movement to reduce road crashes and save lives.



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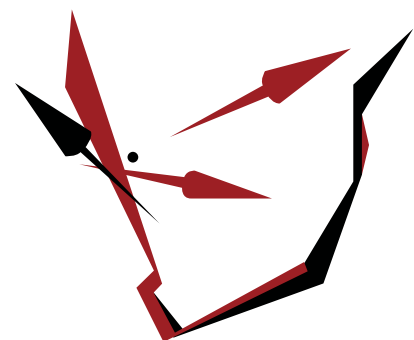
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Truck Scales for Transportation and Logistics Industries

Scales are crucial to the operations of many businesses especially when it comes to transportation and logistics. The logistics and shipping industries thrive on the accuracy of their weighbridge truck scales as well as the prevention of accidents and penalties.

Nearly every day we learn of horror stories of over-turned trucks on the highways wiping out several cars and passengers. And most of us avoid driving behind these cumbersome giants on the road. Transporting heavy loads on

the highway has many potential safety dangers which is why the government has strict regulations pertaining to the amount of weight a truck can carry. If a business does not adhere to these regulations, they are subject to serious penalties and overloading fines.

The shipping and logistics industry is tasked with measuring loads that go through many shipment warehouses and ports daily. Their activities call for speedy measurement of the load while taking precision in accuracy. When these attributes are absent, companies

may suffer violation penalties for overloading or loose payload revenues.

Weighbridge truck scales help in establishing the precise measurement of loads that are being transported via trucks. These scales present a number of features that can aid quick recording as well as capturing of truck weights and the loads they carry.

Weighbridge truck scales are referred to as truck scales even though they come in different types such as on board truck weigh scales, portable truck scales, and axle pads. Most trucking and logistics

companies choose either weighbridge truck scales or on board truck scales for their particular weighing needs. Below we will discuss the advantages and disadvantages of the two.

Weighbridge Truck Scales

Weighbridge Truck Scales are special metal bridges equipped with load cells or mechanical weighing equipment. The weighbridge truck scale is installed in an area with room for trucks to safely enter and exit. The loaded truck will drive up onto the scale bridge to be weighed. The advantage of weighbridge truck scales is that they can be used to weigh numerous trucks in a short period of time and are suitable for many types of trucks. The disadvantage is they are installed in one location and don't offer the convenience of being able to be moved to a different location.

On-Board Truck Scales

On-Board Truck Scales are wireless weighing systems fitted on the truck. These on board systems use a special signal which is transmitted to a monitor. Load cell technology in combination with pressure readings of the air suspension will determine the weight of the truck and the load.

On board, scales can be installed on a wide variety of trucks and are fitted specifically to meet the truck's requirements. The primary advantage is that the scale and the weight information readout is on the truck itself. This allows the weighing to take place at the load site.

There are two main features you should consider when shopping or using weighbridge scales for your logistics and shipping sector. They are as follows:

Accuracy: This is perhaps the hallmark of any weighbridge scale. Overall, weighbridge scales provide the high-

est standards of quality that guarantee dependable calculations and accuracy. Ultimately, the scales must be MSHA approved, safe, and meet the defined legal weighing standards of the industry. Regular calibration of your scale by a licensed scale service provider will ensure it remains within specified tolerance standards.

Design

The design of the weighbridge scales is an important feature as it determines functionality. Overall, most scales are constructed from concrete and or steel making them extremely robust. The scales come in a variety of designs that include portable truck scales and axle pads. The portable truck scales are low profile and designed for ease of breakdown and reassembly.

Axle pads are an economical, adaptable, and portable solution for truck weighing. Axle pads are used to monitor overloaded and under loaded axle weight, but cannot be used to produce certified weights. Both portable truck scales and axle pads are installed directly on a level solid surface with no foundation requirement.

Streamlining Logistics with Weighbridge Scales

Weighbridge truck scales have been used in various sectors and industries such as mining, agriculture as well as logistics to optimize the process of measurement. Modern scales have incorporated computer technologies for increased efficiency and information for the customer.

A typical weighbridge scale consists of three features- sensors, processor and output displays.

Sensors

These refer to load cells that are mounted on the bridge where the load is passed. Sensors have the capability of capturing

readings of the trucks loads and trucks quickly. Modern sensors employ computer technologies that require minimal contact while giving precise readings.

Processor

This utilizes the information that is read via the sensor to compute the accurate weights of the loads.

Output displays: The output displays are ergonomic screens that support easy reading of the weights from a distance. Different size screens are available and your size decision will depend on your viewing requirements.

Taking Logistics to the Next Level

A number of loads that are passed through ports and pre-shipment warehouses must be measured. Thus, weighbridges offer an opportunity for precise readings with the use of various scales. The scales may be surface or pit mounted depending on the location and use of the scale.

Weighbridges may be paired with indicators, software, and state-of-the-art accessories to ensure your weighing and data management needs are comprehensive and complete. With a wide variety of options to choose from and an equally huge number of truck scale providers that offer them, it is crucial to select a proper weighbridge scale that will address your specific needs.

Using a weighbridge truck scale could be a step towards saving thousands of dollars you may be paying in costly fees for having trucks with weights that exceed the legal limits. Weighbridge scales can also insure accuracy of your loads.

Contact Quality Scales Unlimited for assistance in selecting the best scale for your weighing requirements.

Streamlining Cross-Border Logistics: Maximizing Efficiency And Cost Management

As global trade continues to expand and supply chains become increasingly complex, efficient border management is essential for logistics companies to maintain a competitive edge. Alistair Group understands the significance of navigating borders efficiently to ensure seamless operations.

We operate a robust fleet of vehicles, enabling us to provide end-to-end logistics solutions across Africa. Managing expenses for our fleet requires careful planning and optimization to minimize costs while maintaining operational excellence. Here are some key strategies we employ:

Fuel Efficiency: Fuel costs constitute a significant portion of our expenses. We prioritize fuel efficiency by regularly maintaining our vehicles, ensuring optimal tire pressure, and promoting driver training programs. Efficient routing and monitoring of fuel consumption also help us identify areas for improvement.

Maintenance and Repairs: Timely maintenance and proactive repairs are crucial for reducing unexpected breakdowns and costly repairs. Regular inspections, preventive maintenance schedules, and partnerships with reliable service providers help us minimize maintenance expenses and downtime.

Fleet Optimization: We constantly evaluate our fleet's performance and adjust capacity to match demand. By leveraging data analytics, we identify underutilized vehicles and streamline our fleet size to avoid unnecessary costs associated with excess capacity. In addition to our fleet, Alistair Group also manages



third-party fleets, providing comprehensive logistics solutions to our clients. Effectively managing costs for these fleets requires close collaboration and a deep understanding of our client's needs. Here's how we navigate expense management for managed fleets:

Negotiating Contracts: Alistair Group maintains strong relationships with fleet owners and negotiates favourable contracts to ensure cost efficiency. By seeking long-term partnerships and volume discounts, we can optimize costs and provide competitive pricing to our clients.

Route Optimization: Efficient route planning is vital to minimize transit times and fuel consumption. By leveraging advanced technologies and real-time data, we identify the most time and cost-effective routes, considering factors such as border congestion, road conditions, and regulatory requirements.

Compliance and Documentation: Navigating border crossings seamlessly involves meticulous attention to compliance and documentation.

Alistair Group works closely with clients and customs authorities to ensure all necessary permits, licenses, and paperwork are in order, reducing the risk of delays and penalties that could inflate costs.

Transparent Cost Reporting: We believe in transparency when it comes to expense management. We provide detailed cost reports to clients, offering visibility into various cost elements such as fuel, maintenance, and border-related expenses. This level of transparency helps foster trust and enables clients to make informed decisions regarding their logistics requirements.

Navigating borders efficiently while still managing expenses is a top priority for us at Alistair Group. By employing effective cost-management strategies for our fleet and managed fleets, we ensure that our logistics operations remain reliable, cost-effective, and compliant. And as the logistics industry continues to evolve, we remain committed to innovation and excellence in navigating borders efficiently.



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Scan Global Logistics has announced its Fourth office opening in South Africa within two years



[Photo] - In the photo from left to right: Anders Johansen, Senior Director Africa - Air & Ocean; Khethiwe Ramathuthu, Sales Development Manager; and Tshepo Machaba, Commercial Director; Khethiwe Ramathuthu; Tshepo Machaba; Sandile Nkosi, National Sales Manager; and Anders Johansen

Home to one of the largest seaports in South Africa and near a wide range of multinational companies, the global logistics provider Scan Global Logistics (SGL) opens a new office in the strategic location of Port Elizabeth in the province of Eastern Cape. The new office opening is the company's fourth in South Africa within two years, solidifying its position in the fast-growing country.

In keeping with its global expansion strategy, SGL strengthens its presence on the African continent by inaugurating a new office in Port Elizabeth. Adding to its existing locations in Johannesburg, Durban, and Cape Town, new and existing customers will gain access to SGL's extensive global network while benefitting from expert local know-how and capabilities. Just last month, the company opened its first office in Kenya. Already present in Togo, Benin, Mali, Côte d'Ivoire, and Senegal, SGL provides customers with tailor-made and com-

prehensive logistics solutions across the vast continent.

Gateway to South Africa and the continent

As one of the largest multi-cargo, deep-water ports in South Africa, Port Elizabeth offers connectivity to global maritime import and export routes. Along with the effective, well-developed rail and road infrastructure, the new location provides customers with efficient supply chain management through extended and easy access to the rest of South Africa and the entire continent's logistics network.

Lars Syberg, CEO EMEA ex. Nordics expands on why opening a new office on the Eastern Cape is a logical next step in the company's expansion strategy: 'We already offer a warehousing and distribution solution in Port Elizabeth for one of our key customers, so extending our capabilities and local expertise through an office is only natural. Furthermore,

the port includes the Coega Industrial Development Zone, a world-class infrastructure and logistics business hub, enabling us to offer our comprehensive supply chain solutions to our customers, including warehousing and distribution. Our global flexibility builds on our local presence; it's what enables us to uncomplicate our customers' world whenever, wherever.' Port Elizabeth's strategic maritime location and robust infrastructure make it a key entry and exit point to South Africa for various goods.

'Within the automotive industry, Port Elizabeth is often called the 'Detroit of South Africa,' as it's home to a significant number of major car manufacturers and parts suppliers with operations in and around the city. Similarly, the port is a vital part of the pharmaceutical supply chain of the country and continent. Two industries that are a part of our strategy in South Africa and suit our capabilities very well.' Said Jerome James, Managing Director of South Africa.

SA, DRC Work Together to Address Border Delays

South Africa and the Democratic Republic of Congo (DRC) have joined forces to tackle congestion and delays at the Kasumbalesa border. The countries agreed to focus on the challenges concerning infrastructure, equipment, and procedures at the border.

The Kasumbalesa border post serves as an entry point into the DRC from Zambia and is the primary transit point for freight trucks from South Africa and various countries in the region.

“To address these challenges, we committed to supporting the DRC in automating the Kasumbalesa port of entry. Other proposed solutions include extending border operations to 24 hours a day, establishing a one-stop border post, and utilizing alternative border posts to

alleviate congestion at Kasumbalesa,” said South African Minister of Transport, Sindisiwe Chikunga.

Chikunga added, “We further agreed to promote the use of railways as an alternative to decongest the Kasumbalesa road network and to develop a dry port.” Chikunga recently conducted a bilateral meeting with her DRC counterpart, Minister Marc Ekila Likombo. During this meeting, they agreed to undertake a joint ministerial visit to the Kasumbalesa port of entry, in the Province of Haut Katanga.

The joint visit to the border took place on Saturday, July 15, 2023. This followed the successful 12th Bi-National Commission co-chaired by the Presidents of South Africa and the Democratic Republic of Congo, President Matamela

Cyril Ramaphosa and President Félix Antoine Tshisekedi Tshilombo, respectively, on July 6, 2023.

Chikunga emphasized that resolving the issues at the Kasumbalesa port of entry requires the involvement of the Zambian government.

“To this end, I will be engaging with my Zambian counterpart on their participation in the discussions to find a lasting solution to the congestion problem.”


The joint communique also reaffirmed an earlier decision to convene a dialogue and workshop in South Africa on matters of mutual cooperation, as outlined in the memorandum of understanding (MOU), including resolutions to challenges at the Kasumbalesa border post.



Kathy Short (VOA)

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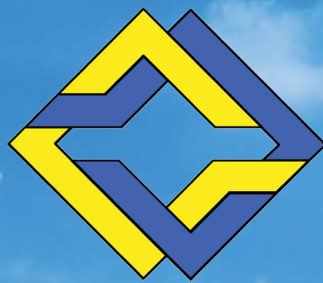
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Driving the Shift to a Sustainable Business Mode



Hazida Motors Limited celebrates 29 years of representing the world's best commercial vehicle manufacturer, Scania in Zambia. Scania is not just a vehicle, it is a sustainable business solution that is designed for your individual business needs.

There are many reasons to choose Scania above every other option on the market but here is a little bit more to help you make a good decision.

Vehicles Made for Africa

A great challenge about vehicles that are not designed for our terrain is that you have a significant increase in costs. The cost of wear and tear, the cost of downtime, and the cost of operations will become unsustainable.

Our Scania vehicles are designed with the signature ultra-modular Swedish engineering precision that has been adapted to the African terrain. This ensures that you get a longer-lasting vehicle, lower costs on your maintenance, and more productivity.

Spare Parts

We have two fully-fledged workshops strategically located in Lusaka and Kitwe for your convenience. We also have round-the-clock support to deliver your parts to your doorstep where required. In the

unlikely event that a part is unavailable, arrangements will be made for the swift delivery of parts.

In addition, we offer up to twelve (12) month warranty on all parts purchased over the counter. Contact our parts desk on WhatsApp: <https://wa.me/c/260770570116>.

Maintenance and Repair

With almost 30 years of experience, we guarantee you the best quality and expertise to maintain and repair your Scania vehicles as required. Our service team is friendly, knowledgeable, and ready to assist you. You can contact our Service Desk directly on +26 0953-938-161 for more information.

Scania Assist 24/7

We have committed to all our customers to the promise of a sustainable business solution. Our 24/7 rescue service, Scania Assist, is available to all our customers every hour of the day, every day of the week, and every week of the year.

This service is available to all our Scania customers even as they cross borders into Eastern and Southern African countries. Our partner Scania Workshops are ready to assist you wherever you may be.

We understand the value of time and we ensure that we do our best to keep your fleet on the road all the time.

Connected Services

A key element of a sustainable business is the ability to drive decision-making with accurate information. Our connected services provide our customers access to real-time data and long-term trends that allow for adequate planning and management of drivers and vehicles.

Driver Training

This masterclass session teaches drivers how to maximize the use of the Scania vehicles for better results. The aim of the program is to reduce emissions, increase fuel savings, increase road safety, decrease wear on tires and powertrain, and increase the longevity of key vehicle components. Driver training is complementary to every vehicle purchase. Ts & Cs apply.

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Arandis B-Two Truck Port Pivotal For Cross-Border Logistics Corridors

The newly-launched Arandis B-Two truck port has a significant role to play in developing the logistics corridors that converge at the Port of Walvis Bay, according to the Minister of Work and Transport, Hon John Mutorwa.

According to Mutorwa, the facility will play a vital role, not only for Namibia but also to support regional and continental economic growth as well as international and socio-economic unification.

“It is our expectation, as the Government of Namibia that the facility will aid in the seamless and regulated movement of trucks and goods, along and on the Walvis Bay – Ndola – Lubumbashi Development Corridor (TKDC) and with time – on the Trans-Kunene De-

velopment Corridor, to and from Namibia to Angola and vice versa,” he said. The Arandis B-Two truck port is approximately 45 hectare (450 000 square metres) and also includes the Arandis Logistics Hub, which is the result of a memorandum of understanding between Ben Capital and the Arandis Town Council.

The agreement focuses on developing industrial land into suitable light industrial business ventures including warehouses, storage facilities, inter-modal units, a dry dock, truck port weighbridges, an SME park and other industrial complementary developments.

“It is also our expectation that the facilities will add value through warehousing and other inter-modal facilities, for proper storing of goods. Furthermore,

it goes without saying that the developments of weighbridges, at carefully well selected strategic places, will allow for more efficient processing of trucks, goods and services,” said Mutorwa.

The Arandis B-Two truck port and Logistics Hub is ideally located as Arandis is surrounded by mines and is approximately 70km from Swakopmund – an international holiday and tourism hotspot.

Approximately 100km from the hub is Walvis Bay, which is Namibia’s prime seaport, making the B-Two Truck port and Logistics Hub a key connector of Namibia to the rest of the SADC region. The project was funded by the Development Bank of Namibia and Total Energies Namibia.



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Lobito Atlantic Railway Concession Launched

Operations, management, and maintenance of the 1 344 km railway along the Lobito Corridor were formally transferred to the Lobito Atlantic Railway consortium at a ceremony hosted by the Municipal Administration of Lobito on July 4. Present at the event were President of Angola João Manuel Gonçalves Lourenço, President Hakainde Hichilema of Zambia and President Felix Tshisekedi from the Democratic Republic of Congo.

Lobito Atlantic Railway is a joint venture consortium formed by Trafigura Pte Ltd, Mota-Engil Engenharia e Construção África SA, and Belgian rail operator Vecuris SA. Awarded the 30-year concession on November 4 last year, the consortium will handle freight traffic on the 1 067 mm gauge line that connects the deep-water port of Lobito with the network operated by Société Nationale des Chemins de Fer du Congo near the bor-

der town of Luau in eastern Angola. The line provides a direct link from Kolwezi in the heart of the Copperbelt to Lobito, offering a direct route for exports of copper, cobalt, and other raw materials.

The consortium has announced plans to invest US\$455m in Angola and up to US\$100m in the Democratic Republic of Congo as well as a proposed link to Zambia. The planned investment includes the acquisition of 35 locomotives and 1 555 wagons. Lobito Atlantic Railway has also committed to investing in training and skills; dedicated training colleges are already extant in Huambo and Lobito.

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way has also committed to investing in training and skills; dedicated training colleges are already extant in Huambo and Lobito.

The consortium indicated that investment in the railway will ensure a faster and safer route for passenger trains run by Caminho de Ferro de Benguela which include Ombaka Express diesel multiple-unit services between Lobito and Benguela. It also said that the 'development of the rail corridor promises environmental and safety benefits by helping remove trucks from the road which should reduce border delays, the risk of road traffic accidents and road degradation, as well as cutting air pollution and carbon emissions'.

The line was extensively rebuilt in 2002-15 with the help of Chinese companies following serious damage caused by Angola's civil war in 1975-2002.



FUCHS shows confidence in Africa with a new office complex and warehouse

A 30% increase in production volumes and a 70% increase in sales over a six-year period was the main reason behind FUCHS LUBRICANTS SOUTH AFRICA developing a two-phase expansion project. Speaking at the official inauguration of the new office complex on Friday 13 May, MD Paul Deppe said the project was testament to the confidence that the German parent company had in the Southern African market. “Our sustained growth trajectory in South Africa will require increased capacity in the future. What we have achieved to date is evidence of our long-term vision for the region.”

The project was first envisioned five years ago, with a project management team assembled in 2018 to thrash out the specifications for a planned new warehouse and lubes plant. Deppe said



[Photo] – FUCHS LUBRICANTS SA MD: Paul Deppe

the planning is already well advanced for the next phase, with a full study already undertaken into the new lubes plant. “We know exactly what we want at the end of the day. Now it is just about finding the opportune moment to commit to the next major tranche of the investment.”

Deppe commended the professional team for completing the project on time and within budget. “It has been an enormous success. I would like to extend our sincere gratitude to all the contractors and consultants, as well as our own staff who were involved,” said Deppe. “It was a fantastic partnership at the end of the day that allowed us to realise a project of this scale and complexity.”

FUCHS PETROLUB SE Chairman Stefan Fuchs and Executive Board Member Dr. Ralph Rheinboldt recorded a special video message for the occasion of the official inauguration. “I think you have done an outstanding job in realising the vision of the project, which positions the company well for future growth for both FUCHS LUBRICANTS SOUTH AFRICA and FUCHS SOUTHERN AFRICA,” concluded Dr. Rheinboldt.





Quattro: Bringing Zambia's Mining Industry Where It Needs To Be

The exponential growth of Zambia's mining industry over the past 25 years is as much a testament to the world-class service providers in the country, as the country's vast mineral reserves. One such service provider is Quattro, Zambia's most respected transport provider to the country's burgeoning mining industry.

“

Since being founded in 1991, the company has grown from being a small importer of quality spare parts to playing a vital role in the logistics of the mining industry.

Since being founded in 1991, the company has grown from being a small importer of quality spare parts to playing a vital role in the logistics of the mining industry, safely and efficiently transporting around 11,000 employees a day. This has been achieved through delivering on the company's values of quality people, passion, and commitment.

The vital statistics behind Quattro tell of a company, which is on the move, in both the literal and figurative meanings of the expression. Its fleet includes 190 65-seater buses, 30 38-seater buses, and a vast array of other vehicle types. Little wonder then, that the company has transported over 28 million passengers to date.

Quattro has offices spread across 7 strategic locations in Zambia, catering to companies operating at the Kanshansi, Kalumbila, and Lumwana Mines, the Konkola Copper Mines, and providing its services to well-known firms like African Explosives, First Quantum, Barrick Gold, Chambishi Metals and ATS.

Quattro's founders, Graham Wright, Dimitri Klironomos, and George Klironomos, are still at the company's helm - pushing the company to new levels of service, together with its 1,000-strong workforce. The Zambian mining industry continues to progress, and Quattro is driving that progress.

Visit <http://quattro.co.zm> for more

Ctrack Channels its 'Power to Predict'



Ctrack, a leading player in the telematics business, is transforming their business with the slogan 'The Power to Predict' at the nucleus of this new strategy as they look to meet their customers' high demands in a changing and challenging environment.

Ctrack has a long history of market leadership in the telematics, fleet management and technology development that facilitated industry disruptions throughout their 38-year history. Highlights include developing the technology behind the first multi-box tracking unit in 1997, Discovery Insure's usage-based insurance in 2011 and the launch of Crystal in 2022.

"With the emergence of big data, Ctrack realised that we needed to offer our cli-

ents solutions that allow them to utilise this data to their advantage in the most efficient way possible," says Hein Jordt, Chief Executive Officer of Ctrack.

Ctrack's brand transformation reflects their commitment to providing cutting edge data and telematics solutions that stretch beyond traditional fleet management capabilities. Ctrack recognises the immense potential that lies within harnessing data to drive actionable intelligence and optimise business operations.

"This is more than a cosmetic change, it signifies Ctrack's dedication to innovation and commitment to staying at the forefront of technological advancements. The revamped brand reflects our belief in the transformative potential of data insights and predictive power," adds Jordt.

The power to predict goes hand in hand with the core pillars that have always been the motivating factor for Ctrack's ongoing research and development efforts as they aim to assist customers in reducing risk and minimising safety hazards, optimising fleet productivity and efficiency, improving asset management and tracking, managing and improving driver behaviour and automating and streamlining compliance. These pillars along with a sense of urgency has allowed Ctrack to develop flourishing long term business relationships. The power to predict is possible thanks to Ctrack's well-developed hardware and software solutions that give users the ability to know what is happening with their vehicles, drivers and cargo at any time of the day via a single platform.

That software solution is Crystal, an all-encompassing, cloud-based platform. Crystal is a single platform where AI telematics meets data intelligence and offers all the functionality that consumers have come to know and love in one location. The result is a business tool that offers so much more than simple reporting.

Live data allows fleet managers to keep their finger on the pulse of daily operations, and if there is anything out of the ordinary, they will have the foresight to act before they are forced to react.

Whether you are a small business owner with a single delivery vehicle or are managing a fleet of hundreds of trucks across the continent, you are guaranteed to move better when you have the power to predict

"We are passionate about empowering

our clients using cutting-edge technologies to transform quality data into actionable insight and foresight that allows our customers to predict the future with certainty, optimise efficiencies and make informed decisions based on good quality data,” adds Jordt.

Crystal is fully customisable, so there’s no limit to what you can have sight of and keep tabs on. A multitude of data is collected, interpreted and packaged, allowing customers to make informed decisions and continuously refine their operations. With data and insights at their fingertips, Ctrack can predict scenarios and put measures into place to negotiate these situations as safely and efficiently as possible. “Owners have less time to manage fleets, but Crystal allows them to do so much more and gain a deeper understanding of data, as well as clear predictions with a limited number of clicks,” says Jordt.

Crystal allows for job management, assigning tasks and planning routes in the most efficient manner. Alerts ensure that the right people are informed ahead of time, every time. At any point in the day, fleet managers can rely on a snapshot summary that gives them an instant view of crucial, relevant data in real-time. High-quality data is packaged in the simplest format possible, facilitating the reporting and insights that allow for swift, well-informed decision-making.

Crystal allows for the effortless scheduling of what needs to go where and when it needs to be there and ensures that it happens. The power to predict is beneficial to your clients too. Communication down the supply chain has been optimised with the addition of powerful modules such as ‘Electronic Proof of Delivery’, which ensures that all parties are automatically kept up to date with objective and transparent evidence that oper-

ational milestones are achieved, with the foresight to make changes ahead of time, if need be.

Users are now able to add camera and video technology to the Crystal suite, offering a live feed into the inside of the vehicle and of the person operating it, granting unprecedented insight into what is happening at that exact moment. Crystal video gives fleet managers eyes everywhere, accessible from any smart device at any given time, from one platform.

In addition, the Ctrack Bureau service facilitates the use of AI technology that works along with the camera systems to automate the process of identifying transgressions, significantly reducing the leg work required by fleet managers in managing driver behaviour more efficiently, with deeper insights that allow for better decisions in a tough trading environment.

Crystal’s scalability extends even further with SMART integrations, seamlessly connecting with third-party applications that cater to your specific industry needs. This includes activating bespoke SMILE scripts, monitoring trailers, implementing breathalysers or keeping an eye on temperature in the cold chain. Ctrack’s unique differentiators can be applied to any industry.

The flexibility of ‘Crystal Analytics’ means that users have all the functionality they

want or only what they need. Users have the ability to add and customise modules according to their specific needs. Crystal will gather all the information required to equip you with the insights to make better business decisions. Crystal presents this information in a way that is easy to access, simple to understand and practical to apply.

“One single platform allows for the management of fleets as well as a wide variety of insights into how to improve. Crystal can predict what will happen based on previously captured historical data, ensuring optimal use of vehicles and limiting downtime by proactively taking action such as ordering parts or making workshop bookings,” adds Jordt.

The Crystal mobile app, available in both Google and Apple stores, completes the loop as it is designed to provide valuable information about daily operations in the simplest way possible and facilitate the optimal running of fleets and vehicles for both drivers and fleet managers.

“ ‘The power to predict’ vision relies on historical and predictive data to digitally transform our business to ensure that we are future-proof. With our wide variety of hardware solutions working in conjunction with Crystal, and our constant investment in research and development, we look forward to offering our customers world-class products for many more years to come,” concludes Jordt.



Mozambique Nacala Logistics fuels regional growth with rail transport to Malawi



The company Nacala Logistics, which operates the northern Mozambican port of Nacala and the rail corridors from the port, has just started sending liquid fuels from Nacala to Malawi, by rail.

The first operation, according to Thursday's issue of the Maputo daily "Notícias", consists of 29 tanker wagons containing 1.1 million litres of diesel.

Previously, fuel was supplied to Malawi by road from the central Mozambican port of Beira, and the Tanzanian city of Dar-es-Salaam.

According to a source from Nacala Logistics, shipments will now be carried out six times a month. "This is a significant turn of events. In July, a strategic meeting took place at the Port of

Nacala, organized by the leadership of the National Oil Company of Malawi (NOCMA), the Malawian Ministries of Energy and Transport, the Mozambican fuel company Petromoc, Nacala Logistics and others," said the source.

This operation is taking off after Nacala Logistics has recorded substantial progress in the quality of the rail services linking Nacala to Malawi and Zambia.

“

This operation is taking off after Nacala Logistics has recorded substantial progress in the quality of the rail services linking Nacala to Malawi and Zambia.

Rail transport of fuel thus contributes

to increasing the flow of traffic in the Nacala Corridor, which now delivers ten 10 million litres of fuel per month to customers.

The source claimed that Nacala Logistics "is consolidating its role as the driving force of the economies of Mozambique, Malawi and Zambia".

This is the first time that NOCMA has used rail transport to carry fuel from the Port of Nacala.

"We have an unwavering commitment to exceeding customer satisfaction and ensuring on-time fuel supplies for Malawi, especially during a period marked by fueling challenges and queues at service stations across the country," said the source.

MiX Telematics Passes a Million active Subscribers and Releases Full-year Results

MiX Telematics (NYSE: MIXT) (JSE: MIX), a leading global SaaS provider of connected fleet and asset management solutions announced that it has accumulated more than one million active subscribers across their combined fleet and consumer customer base.

This significant milestone comes on the back of continued subscriber growth throughout the financial year ending 31 March 2023.

“Closing out the fiscal year, we are exceptionally proud to have surpassed this significant milestone. We also expanded

our adjusted EBITDA margin to 25% and continue to generate strong, positive free cash flow,” said CEO Stefan Joselowitz.

MiX Telematics has customers in more than 120 countries globally and provides consumers and commercial fleets of all sizes with solutions for efficiency, safety, compliance, security, and sustainability. Total revenue for the year was \$145 million, up 10% year-over-year at constant currency. Recurring revenue made up 87% of that.

Joselowitz added: “As we move into fiscal year 2024, despite general uncertainties in the macro-economic environment,

we remain confident that we have what it takes to maintain our balanced approach to growth while also delivering strong cash flow and profitability. I would like to take this opportunity to sincerely thank our teams across the globe for their commitment to delivering great products and services to our customers. Everyone has worked extremely hard to achieve this milestone and deliver this strong set of results,” he concludes.



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Overcoming Africa's logistics challenges: Dachser South Africa's approach to customs

Trade is the lifeblood of any economy, and the smooth operation of customs and trade procedures is critical. However, logistics companies moving goods across the African continent face a unique set of challenges. These include inadequate road and rail networks, poor infrastructure, excessive official and unofficial roadblocks, significant border delays and complex customs and excise. A lack of coordination among multiple government agencies often results in inefficiencies and bottlenecks that hinder the smooth flow of goods across borders.

The establishment of a single market has introduced new distribution systems for customs and excise revenue, which has necessitated adjustments from logistics companies. The secretariat of the African Continental Free Trade Area (AfCFTA) agreement launched an interim trading arrangement with eight qualifying countries (Cameroon, Egypt, Ghana, Kenya, Mauritius, Rwanda, Tanzania and Tunisia) to test the agreement's provisions while negotiations are ongoing. Although trading under the AfCFTA started in January 2021, commercially significant trade has yet to happen, primarily due to the delayed Phase 1 negotiations on trade in goods and services such as the negotiations on Rules of Origin (RoO).

Regional integration arrangements further complicate matters. For example, the coexistence of the Southern African Customs Union (SACU) and the Common Market for Eastern and Southern Africa (COMESA) poses specific challenges. Intensive documentation

requirements, samples for laboratory analysis, complex tariff classification, and valuation delays are some other hurdles that affect trade facilitation.

In this challenging environment, logistics companies play a pivotal role. DACHSER South Africa has been successfully navigating these complexities for over forty years, providing comprehensive logistics and customs management solutions that ensure the smooth

movement of goods. "Our commitment is to provide our clients with a holistic and seamless solution and we see ourselves as an extension of their businesses. This means that we take care of all aspects of the transportation, including customs, storing, handling and the safe delivery of goods from origin to destination." To deal with customs challenges, DACHSER focuses on compliance, transparency, and adaptability, says



DACHSER Managing Director Detlev Duve. “Compliance with local and international customs regulations is essential, requiring a detailed understanding of these laws and regulations. Transparency in operations helps build trust with authorities and clients, while adaptability allows logistics companies to adjust to changing regulations and market conditions.”

In order to avoid significant time delays and unforeseen cost implications, Duve says it’s vital that companies involved in international trade understand and comply with changing regulations and requirements. However, getting to grips with regulatory environments be chal-

lenging for companies and divert resources away from core business priorities, making a trusted logistics partner an essential part of doing business.

Duve says DACHSER’s teams are well-versed in customs regulations and procedures. “We ensure compliance with customs requirements, including correct classification and documentation, which can save customers considerable time.

Understanding Incoterms and maintaining a good working relationship with local customs authorities are key components of our approach. We further consider where costs can be saved or passage expedited. For example, certain processes could entitle an importer

or exporter to claim back a percentage of duties paid to customs.” Customs developments have also created some opportunities for logistics companies and clients to streamline their operations. For example, in South Africa, the government has introduced measures such as accredited client statuses for those registered for customs and excise activities.

Global logistics operations like DACHSER are also able to fully leverage technology to improve their customs handling processes. “Our digital tools assist in accurately calculating duties, tracking shipments, and ensuring documentation is correctly filed, reducing the risk of errors and delays,” says Duve.

DACHSER South Africa also offers value-added solutions for clients such as bonded storage, which allows cargo to be stored for up to two years, improving cash flow for importers. The company further provides an option for clients when a portion of imported goods will be directly exported, sparing them from having to pay duty and VAT twice. “If the client does not need to clear the entire shipment, DACHSER South Africa will clear the goods directly into our bond store and no duty or VAT will be paid until the cargo is moved out,” Duve explains. “If a portion of the stock needed to go to an African country, we would move this out with a bonded truck to that country, where the cargo would be cleared.”

While the customs landscape in South Africa and Africa presents formidable challenges, logistics companies like DACHSER South Africa have found ways to navigate these complexities and deliver excellent service to their customers. Now more than ever, the value derived from using an experienced logistics provider in Africa can lead to significant cost sav



TAZARA Can Do A Lot Better with Sufficient Equipment



If equipped sufficiently, TAZARA can offer better services and compete with any route to the seaport because the Dar es Salaam Corridor has an edge over other routes, the TAZARA Managing Director, Eng. Ching'andu told a visiting delegation led by Mr. Liao Min, Deputy Director, Office of the Central Financial and Economic Affairs Commission, who is also the Vice Minister of Finance in the Government of China.

Presenting a report on the operations of the Authority, in Dar es Salaam, Mr. Ching'andu said that the potential of TAZARA had been proven in the last

seven years when the Authority posted an annual growth averaging 19%, despite many challenges.

And the Vice-Minister, who was accompanied by the Chinese Ambassador to Tanzania, Ambassador Chen Minjian, agreed that TAZARA needed to do better and called for the quick setting up of a joint tripartite working committee to facilitate the discussions to find a consensus on the way forward as directed by the Heads of State of Tanzania and Zambia, who agreed in August 2022, when they met in Dar es Salaam, that the Chinese Investors be invited to revitalize the operations of TAZARA.

“Our growth averaged 19% in the last five to seven years, so we performed well. But that performance was not good enough to breach the break-even point because of not having sufficient rolling stock,” Said the TAZARA Managing Director, Eng. Ching'andu.

The Managing Director observed that the encouraging performance results were against a backdrop of a limited fleet of locomotives averaging 12 per day, far short of the 27 required for the company to reach the break-even volume of 600,000 tons per annum.

“Considering that we have been operating with only 12 locos per day, mean-

ing that after allocating four trains to passenger and engineering trains, we remain with only eight locomotives for freight traffic, each of which can move a maximum of 30,000 tons per year running at 100% capacity, it is fair to say that the volumes moved in the last seven years indicate that TAZARA can perform a lot better, given sufficient rolling stock and timely capitalisation,” Eng. Ching’andu stressed.

He said that even with the emerging of new ports and shorter routes to the sea, TAZARA’s strategic location continued to give it a competitive edge because the market for the major commodities, which TAZARA transports remained in the East, in Asia and the Middle-East,” he pointed out. He also highlighted that the prospects for TAZARA remained high as the Port of Dar es Salaam continued to improve in efficiency, with the total Port throughput expected to rise

from 18 million to 30 million tons by 2030.

Appreciating the report given by the TAZARA CEO, Mr. Liao said that the People of China attached a lot of emotions to TAZARA, which he said was still very important to the relationship between China and Africa. “As the pioneering project that ushered in the cooperation and enhanced friendship between China and Africa, it is critical that the life of TAZARA is renewed as a base from which the three countries can build a community of a shared future,” he said.

The Vice-Minister, who was accompanied by the Chinese Ambassador to Tanzania, Ambassador Chen Minjian, agreed that TAZARA needed support for it to do better.

Mr. Liao said that he had instructions

from the Government of China to listen to what is needed for the renovation of TAZARA and that his visit was meant to gather ideas on how Chinese industries could come in to improve the situation of TAZARA. Following the directives given by the Heads of State of Tanzania and Zambia, H.E Samia Suluhu and H.E Hakainde Hichilema, respectively, subsequent to their meeting in Dar es Salaam in August 2022, the TAZARA Council of Ministers met in March 2023 to put the directives into motion and ordered the formation of the Technical Committees to work on recommendations for the revitalisation of the Authority.

The Technical Committees of the two countries are due to convene in Dar es Salaam to merge their recommendations to the Council of Ministers, after which the Chinese will be invited to begin discussions with Tanzania and Zambia.

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